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CALL FOR ABSTRACTS Deadline: April 16, 2014

The Art and Craft of Recipient Site Creation and Graft Placement

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The hair transplantation process consists of two parts: 1) removing the donor follicles, and 2) placing them back into the skin. Both are rate-limiting steps of the process. The patient pays a great price, monetarily, for us to do both of these tasks. If done properly, however, he or she need not pay a large price in sacrificed follicles. Much is said and written about the first part, follicle removal from the donor area. In the most recent meetings of the ISHRS, much time has been spent on the removal process, debating the merits and disadvantages of follicle removal using strip versus FUE. In this article I will discuss the other and equally important half of the procedure, the process of replacing the follicles into the skin.

Traditionally, physicians make the recipient sites into which grafts are placed. I have heard of unlicensed medical assistants doing this task. In the state of Ohio, where I practice, making an incision is the practice of medicine and cannot be delegated to an unlicensed assistant. If medical assistants made recipient sites in Ohio, they would be committing a felony—the unlicensed practice of medicine—while the physician would be guilty of aiding and abetting the unlicensed practice of medicine, also a felony. If there are questions about the delegation of medical tasks in your jurisdiction, I suggest you consult your local medical authority.

Traditionally, medical assistants place grafts into the skin, most commonly, the scalp. Although this task can legally be delegated in most jurisdictions, that doesn't diminish the importance of this process—returning the follicles to the skin. It isn't difficult to get hair to grow in the fertile scalp; however, much care must be taken to approach cosmetic density and leave the scalp surface unaltered and normal in appearance. Grafts must be placed into recipient sites; making of the recipient sites greatly influences the success of the placement.

If recipient sites are perfectly made, good placing can make up for bad cutting, while good cutting cannot make up for bad placing. If the follicle is intact from skin to dermal papilla, but the graft is irregularly shaped, too big, or too small, good placing can salvage these follicles. If the follicles are not intact due to poor cutting, good placing cannot salvage follicles.

Over the years that I have performed hair transplant surgery, I've noticed a wide range in the quality of graft placement. I've observed physicians who take the utmost care in removing and preserving follicles only to hand them off to placers who leave them half hanging out of the scalp with little chance of survival. I've talked with physicians about differential graft placement (assessing every follicle in every graft and placing the graft in the scalp where it would have the greatest positive effect) asking them if their placers do this, only to be met with blank stares. While I have placed many grafts over the years, over the past four years, I began placing approxi-



Figure 1. A: (top left) 12 days post-op: 3,000 grafts; B: (top right) 12 days post-op: 3,000 grafts; C: (bottom left) 1 year post-op: 3,000 grafts; D: (bottom right) 1 year post-op:

mately half the grafts myself in every case. My only other assistant, who has worked with me for over 13 years, places the remaining grafts. While spending many hours making incisions and placing grafts, I have had time to contemplate and comprehend the smallest details, subtleties, and finesse necessary to get excellent growth and natural results. In so doing, I have made the observations and developed the theories described below.

With each surgery, my goals are: 1) 100% growth of placed follicles, 2) natural distribution of transplanted follicles, 3) natural growth angles, 4) unaltered scalp surface after healing (do no harm), and 5) the best results possible (Figure 1). To reach these goals, I have found

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President's Message

Vincenzo Gambino, MD Milan, Italy vincenzogambino@vincenzogambino.com

By now, you have all received notice that the 2014 Annual Scientific Meeting has been moved from Bangkok. This decision was not taken lightly and came as a result of the political unrest centered in that city and having no peaceful resolution on the horizon. We were able to cancel our contract with no penalty and have relocated the meeting to Kuala Lumpur. I



thank all of you who have written to me with your concerns and suggestions. Please know your voices were heard.

I apologize to those who may be inconvenienced by the change, but I hope you understand the safety of our members and exhibitors was foremost in our considerations. The change of venue will in no way compromise the quality of the meeting, and I look forward to welcoming all of you in Kuala Lumpur.

Every three years, the ISHRS Board of Governors and its past presidents hold a Strategic Planning Meeting. The purpose of this meeting is to look at the big picture going forward and navigate the Society in a manner that best serves our members, our patients, and the practice of hair restoration. I have just come back from this meeting and want to tell you the Board of Governors' response to what we feel is a very real threat to our field.

In my last message, I expressed our alarm with technician-organized hair restoration practices that offered doctors untrained in hair restoration a "turnkey" business opportunity. Their offer begins with consultations, consent forms, medical supplies, and surgical procedures, and ends with follow-up care.

Equally concerning are hair restoration surgeons allowing their non-licensed personnel to perform surgical procedures.

We cannot stand by and allow these practices to continue if we are to protect our patients' care and safety.

If you go to the ISHRS website, you will see our clear position statement: http://www.ishrs.org/content/qualifications-scalp-surgery.

To be as concise as possible: The person responsible for the procedure is the physician. The physician should learn and supervise each stage of the surgery. The assistant is only to assist and help the surgeon. The surgical assistant should never incise the skin. During an FUE procedure, the assistant may pluck out the graft already incised or punched under the supervision of the physician.

These guidelines are established to be in the best interest of the patient. The Board of Governors intends to enforce this policy. Anyone who does not follow the guidelines as stated will be subject to membership sanctions.

In future messages, I will write about other policy changes that the Board of Governors will present to the general membership at the annual meeting. Know that our focus is achieving and maintaining the highest standard for the specialty of hair transplantation surgery and helping our members achieve that goal.

ISHRS Position Statement on Qualifications for Scalp Surgery

The position of the International Society of Hair Restoration Surgery is that any procedure involving a skin incision for the purpose of tissue removal from the scalp or body, or to prepare the scalp or body to receive tissue, by any means, is a surgical procedure and must be performed by a licensed physician in the field of medicine. Physicians who perform hair restoration surgery must possess the education, training, and current competency in the field of hair restoration surgery. It is beyond the scope of practice for non-licensed personnel to perform surgery. Surgical removal of tissue by non-licensed medical personnel may be considered practicing medicine without a license by state, federal or local governing boards of medicine. The Society supports the scope of practice of medicine as defined by a physician's state, country or local legally governing board of medicine.

Co-editors' Messages

Mario Marzola, MBBS Adelaide, South Australia editors@ISHRS.org

This is our second edition as editors of the *Forum*. Time is flying by. Each issue requires more articles of interest from our members, so please keep sending in your thoughts, findings, and experience. Dr. Bob True and I are very interested in international contributions and broadening the input of this magazine. Many countries around the world are embracing hair restoration surgery quite quickly, so there must be growing pains! Share with us any issue, problem, or complication—anything that concerns you. You can be certain that some of us have experienced the same problems and would be able to help you. You can also be certain that it will be a pleasure to help, as the spirit of collegiality in the ISHRS is alive and well. A letter to the editors is a good and easy way to start: editors@ISHRS.org.

It's a good sign when there are so many meetings happening around the world, more than ever before. Hair restoration, medical and surgical, is also alive and well. With the increasing interest from the public, it's good to see that we as doctors are seeking to educate ourselves to deliver the best results for them. Dr. David Perez-Meza is doing a sterling job with his helpers in reporting on these meetings for this journal.

One area of hair restoration that I find fascinating is the Hair Sciences. Where is this field heading? Hair restoration surgery is

much more gentle now than when I started in this field 35 years ago. Through all the stages and changes, one thing has been constant, and that is the search for better outcomes for our patients. Trends towards less surgery, less scars, less pain, and less down time make patients happy. Where do



we go after the minimal surgery of FUT and FUE? Will it be PRP, stem cells, cloning, or some other yet to be discovered modality? In this issue's Hair Science's column, Dr. Jerry Cooley brings the thoughts together in a very readable manner. Read how the availability of "folliculogenic" cells may be endless. As always, it is all couched in terms of much more research needs to happen before any of this knowledge can be clinically useful. Next May in Korea there will be another World Congress for Hair Research meeting where all manner of scientists and clinicians interested in hair research will meet for four days. I am looking forward to attending this meeting. Though some of the presentations will be too scientific to understand, all will need absolute concentration to stay with the presenters, and at the end we will all be totally exhausted, I can't think of a better way to spend four days!

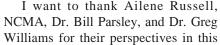
Robert H. True, MD, MPH New York, New York, USA editors @ISHRS.org

This issue's lead article and columns highlight the critical importance of recipient site creation and graft placement. In his wonderfully detailed article, Dr. Brad Wolf rightly points out that we spend so much of our time discussing graft harvesting and production that placement is overlooked. Attention to small details in site creation and graft placement is necessary to produce the best results. My approach is very similar to Dr. Wolf's; I measure grafts in every case, and test and adjust site size and depth as I begin making sites and throughout the recipient process. I also believe that Dr. Wolf's recommendation to use high power loupes for graft placement is worthy of adaptation by all practitioners. I always hear practitioners and technicians say that they can see perfectly clearly for placing without magnification, but the truth is everyone sees more detail with magnification, and seeing more detail allows more accurate and atraumatic graft placement.

Again in this issue, we see a complication in a smoker. In the last issue it was donor site necrosis in FUE and this time recipient area necrosis. The only time I ever had a recipient area central necrosis in my lengthy experience was in a heavy smoker who just would not stop or reduce his smoking despite my admonition. There might have been technical factors that contributed to these cases, but I am convinced smoking was the primary factor. I have reached the point that unless I can get the person to stop smoking or at least reduce to minimum consumption (5 or less per day), I will only do the surgery if the patient signs a release acknowledging that there may be poor healing and suboptimal results. I do refer all smokers to their primary physicians for assistance in smoking cessation programs.

Dr. Rogers's review of the literature in this issue caught my attention. It appears that there is justification for my practice of

telling patients when prescribing finasteride that there typically is not an effect on fertility, but that if a conception issue did arise in a couple, the fertility specialists might recommend suspension of the drug.





issue on the role and contributions of surgical assistants. The approach to codify the ethics and conduct of surgical assistants, specifically Hair Transplant Surgical Assistants, in the UK is remarkable in its clarity and should be emulated everywhere. As Dr. Gambino emphasizes in his highlighting of the ISHRS position paper, licensed qualified medical doctors, not unlicensed technicians, must do hair restoration surgery. At the same time, as both Ailene Russell and Dr. Parsley so eloquently convey, we need and greatly value the participation and contributions of our nurses and technicians to our individual practices and to our profession. As a current editor of the *Forum*, while I fully support efforts to end the alarming practice of surgery by unlicensed technicians, it is my desire to continue to include papers and contributions from our non-physician members.

Dr. Marzola and I are really enthusiastic about the opportunity that the Regional Society Profiles presents for us all to get to know our global membership better, and we want to thank last issue's Dr. Franco Buttafarro (January/February 2014, p. 30) and this issue's Dr. Sandeep Sattur for their interviews.

INTERNATIONAL SOCIETY OF HAIR RESTORATION SURGERY

Vision: To establish the ISHRS as the leading unbiased authority in hair restoration surgery.

Mission: To achieve excellence in patient outcomes by promoting member education, international collegiality, research, ethics, and public awareness.

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- 1. Articles should be written with the intent of sharing scientific information with the purpose of progressing the art and science of hair restoration and benefiting patient outcomes.
- If results are presented, the medical regimen or surgical techniques that were used to obtain the results should be disclosed in detail.
- 3. Articles submitted with the sole purpose of promotion or marketing will not be accepted.
- 4. Authors should acknowledge all funding sources that supported their work as well as any relevant corporate affiliation.
- 5. Trademarked names should not be used to refer to devices or techniques, when possible.
- 6. Although we encourage submission of articles that may only contain the author's opinion for the purpose of stimulating thought, the editors may present such articles to colleagues who are experts in the particular area in question, for the purpose of obtaining rebuttal opinions to be published alongside the original article. Occasionally, a manuscript might be sent to an external reviewer, who will judge the manuscript in a blinded fashion to make recommendations about its acceptance, further revision, or rejection.
- 7. Once the manuscript is accepted, it will be published as soon as possible, depending on space availability.
- 8. All manuscripts should be submitted to editors@ishrs.org.
- A completed Author Authorization and Release form—sent as a Word document (not a fax)—must accompany your submission. The form can be obtained in the Members Only section of the Society website at www.ishrs.org.
- 10. All photos and figures referred to in your article should be sent as separate attachments in JPEG or TIFF format. Be sure to attach your files to the email. Do NOT embed your files in the email or in the document itself (other than to show placement within the article).
- 11. We CANNOT accept photos taken on cell phones.
- 12. Please include a contact email address to be published with your article.

Submission deadlines: April 5 for May/June 2014 issue June 5 for July/August 2014 issue



ISHRS 22^M ANNUAL SCIENTIFIC MEETING Shangri-La Hotel Kuala Lumpur

CALL FOR ABSTRACTS

Go to: www.ishrs.org/AnnualMeeting.html for access to the submission site and instructions

Deadline: April 16, 2014

Notes from the Editor Emeritus

William M. Parsley, MD Louisville, Kentucky, USA parsley @bellsouth.net

This column will address a difficult issue that the ISHRS has been dealing with recently. Unlicensed, unaffiliated techs have been contracting their services to new or mostly unskilled physicians where they essentially perform most if not all of the hair restoration procedure, most commonly via an automated suction device machine for follicular unit extraction (FUE), but sometimes with the strip method as well. In most states and countries, this is considered unethical and usually malpractice or the crime of practicing medicine without a license. The possible dangers to the patients and to our field are obvious, forcing the ISHRS to respond quickly to not only protect unwitting patients but also to protect the integrity of our field.

Hair transplant physicians have always relied on skilled technicians to assist their procedures to ensure quality results. This was true even during the early days of the large rounds grafts and also true with rotation flaps and scalp reductions. During the advent of mini-grafts from strips and dissected round grafts, the need for skilled assistants escalated, but with the development of stereomicroscopically assisted follicular unit transplantation (FUT) via strip, the need dramatically increased, both in number of assistants and the skill level. This need became a significant problem for newcomers to our field, causing some to drop out and others to try to entice already skilled assistants to leave their current practice to work for them. In response, the ISHRS began to increase the educational programs for assistants at the meetings and also to consider training schools. As FUE developed, the need for a large number of assistants decreased. With the strip method, considerable staffing was needed to assist the donor removal and repair, the graft dissection into follicular units, and the graft placement, but with FUE the main need is for graft placement. One of the greatest obstacles with FUE is that the learning curve for the physician can be quite long in producing quality grafts.

So what is the problem? One of the problems is that now the obstacle for a physician new to the field is not so much accumulating skilled assistants as it is going through the long learning curve. Many physicians new to FUE might think that simply extracting grafts with a small punch is simple and not appreciate the considerable skill involved. While most physicians can quickly learn to remove a donor strip that is acceptable, they would almost never allow an assistant to excise and repair a long strip excision. Not so apparently with excising grafts with a small punch during FUE. Added to this is the mistaken belief that machines take away the need for skill and pass it on to an assistant. Fueling this problem is the current trend of the doctors using unlicensed tech services, which supply techs (and often the FUE device with the blessing of the manufacturer) who claim that they can do the entire procedure with little if any assistance from the physician. So we now have physicians who know little about hair and scalp disorders, progression of hair loss, and/or hairline design setting up a potentially lucrative side procedure that takes little of their time. Some of the techs might be "technically" very skilled, but they have little overall knowledge of the medical dangers and pathological conditions that they would be sure to confront, possibly without being aware of their lack of knowledge. It is a dangerous situation that can put both the patient's safety and the doctor's medical license at risk. The problem is not the use of techs but rather the improper and illegal use of techs.

The ISHRS has been frustrated as to the best way to handle this issue and protect the patient, our field, and our reputation, which originally started very low and has slowly been built to the status we enjoy today. Where does the problem lie? With independent techs who see a source of good income? These techs almost need to be unlicensed with no formal education as op-



posed to RNs, NPs, PAs, and LPNs who have a license to protect and can't move state to state freely. This is in no way meant to criticize unlicensed techs. Their value to an office comes from their training, their passion, and their skills, which they have developed over time. Used properly, unlicensed assistants may not only be good, but they may be exceptional—even becoming esteemed leaders in our field. However, this lack of formal training can lead to serious consequences when the tech is used improperly, as when trying to take the role of both tech and physician. The blame is primarily on the physician, who should know the difference between quality medicine and being uninvolved and uneducated in an area of his or her practice. Without these types of physicians, this poor practice (and sometimes malpractice) would dry up.

Is the solution to cut back on assistant education and start to dismantle the assistants' programs that have been building for 20 years within our organization? Would this stop even one tech from joining the rogue groups? Our trusted assistants have often been part of our practices for years and are considered like family (sometimes literally). Is it fair to make them pay for the acts of a very few? Don't we want them to develop educational enthusiasm and feel pride that they are highly regarded in our offices, nationally and internationally? They can do parts of the procedure far better than the physician and should be recognized for their skills, which are often enhanced at the ISHRS meetings. Let's identify and try to stop the real source—the physicians who have seemingly forgotten their mission to practice safe ethical medicine.

The Executive Committee and Board of Governors did not ask for this problem nor want it, but they have admirably been trying hard to deal with it effectively. So the issue in question is not the goal of protecting the quality and integrity of hair restoration. We all agree about this goal. The problem is the method; whether to focus on the wayward techs or the wayward physicians, or both. The EC and BOG speak for the entire ISHRS, and we are lucky to have an exceptionally talented group at present. They would love to hear from you and receive your thoughts on this difficult matter.

You have just heard from a past *Forum* editor who does not want the assistants' educational programs and their involvement damaged by these unfortunate practices. Do you feel the surgical assistants' program provides a risky venue to further proliferate this problem? On the other hand, will stopping the assistants' program stop these techs-for-hire, and if so at what cost? Are your assistants better today because of all the past workshops and lectures? Does their professional pride spill over into better results in your practice? Do they benefit by sharing their techniques and pearls with other assistants? If so, protect what we have done over the past 20 years. Simply put, let's remove the bad but keep the good in the assistants' program—and keep the educational program in line with the techniques and skills that assistants should perform during procedures. I feel confident that the EC and BOG are trying to do just that.◆

Art and Craft from front page

the following to be mandatory: 1) high magnification (I use 4.5× loupes) for recipient site creation as well as for placing, 2) limited depth recipient sites, 3) variable width recipient sites, 4) pain control and hemostasis, 5) differential (graded) graft placement, and 6) the skill, experience, and desire to attain the above goals.

Physicians and staff often resist the use of higher magnification (Figure 2) due to headaches, nausea, and decreased speed. After a short time, symptoms resolve and speed increases.



Figure 2. Left: Designs for Vision; right: Zeiss

Increased density can be achieved with higher magnification by using smaller blades to make incisions closer. By identifying the subtle changes that signal an incision was made, a spot of blood and/or irregular surface contour, fewer graft sites are missed and fewer grafts damaged leading to greater density.

Recipient Site Myths

Two myths exist concerning the creation of recipient sites. The first myth is that grafts placed into incisions increase the volume or expand the scalp with negative consequences such as surface contour alterations. Since volumetric expansion can negatively alter the scalp surface, in whatever way tissue is added to the scalp, the goal should be a non-volumetric expansion of the scalp. By this I mean it is ideal to add tissue to the scalp without removing tissue or expanding scalp volume. Incisions

provide this expansion by relaxing elastic fibers and creating space to compensate for the volumetric increase caused by adding tissue to the scalp. This full-thickness fenestration of the scalp allows for the addition of grafts without altering the contour or surface of the scalp if the space created is equal to the volume added (Figure 3). This action on the scalp is similar to creating an expanded, or meshed, splitthickness skin graft (Figure 4). Incision depth and width need to be precisely measured to accurately create the space necessary to accommodate the tissue added without an increase in volume.

The second myth is that punches are preferable to inci-



Figure 3. Scalp incisions, 2,800



Figure 4. Meshed split-thickness skin graft

sions since they remove bald scalp. Punches do remove bald scalp if there are no existing follicles in the recipient area, but the graft replacing the bald skin removed is 98% bald itself. If you calculate the surface area of a 1mm-diameter graft and subtract the surface area covered by three hairs of average hair shaft diameter, you will find the remaining uncovered, bald surface

of that graft is 8%. Therefore, when a 1mm-diameter piece of bald tissue is removed and replaced with a 1mm-diameter 3-hair graft, the net removal of bald tissue is 2% (Figure 5). That removal is with the ex-

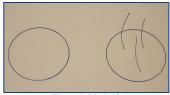


Figure 5. Myth #2

pense of a circle of contracting scar tissue that forms due to each punch and the unnecessary removal of vital epidermis, dermis, blood vessels, nerves, and organelles, as well as subcutaneous fat. Grafts can be placed easier and faster into holes made by punches, but recipient sites made by incisions cause far less damage and result in no removal of vital tissue. Therefore, I use cut-to-size chisel-shaped blades to make recipient sites varying the blade width by 0.1mm and limiting depth by grasping them with a needle holder.

Repetitive placement trauma (RPT) refers to multiple attempts to place the same graft. Ideally, a graft should only be placed once. Each successive attempt causes damage, decreasing the chances of survival for the follicles in that graft. This has also been referred to as the "H," or human, factor.² The most common reason multiple placing attempts are required is popping of the graft, the graft being extruded from the recipient site, after the first attempt at placing. Popping is due to inaccurate depth, width, and spacing of recipient sites and/or poor control of bleeding. This will be discussed in more detail later.

Bleeding can severely decrease the ability of the skin to hold the grafts in place (hold ability) and must be controlled to prevent RPT. Local anesthetic and epinephrine generally lose their effect simultaneously. When increased bleeding during recipient site creation or placing occurs, I always ask the patient if he or she is feeling pain. Since pain may be minor, patients often don't report it to avoid more injections. The scalp should be re-injected with anesthetic (usually containing epinephrine) to stop bleeding since the pressure from under the graft can act like a hydraulic pump extruding the graft. The most powerful stimulus for clotting is tissue. The more accurate the fit and placement is (full contact of the graft surfaces with the internal incision surfaces), the greater the stimulus for clotting, and therefore less bleeding, popping, and RPT. Some placers stop bleeding by jamming the epidermis of the graft below the epidermis of the scalp, which can cause unsightly pitting.

Creating Recipient Sites

Hair exits the scalp in varying angles. The angle of the incision determines the exit angle of the growing transplanted hair and should mimic the lost hair and/or surrounding existing hair to create natural flow after growth (Figure 1d). Miniaturized hairs are almost always present as a guide to incision angle, if not, the angle should be based on experience or the reference of another's scalp.

Ideally, existing follicles below and hair shafts above the surface should be left unharmed when making recipient sites. Damage to existing follicles below the scalp surface can lead to temporary or permanent shock loss reducing overall density. If existing hairs are cut above the surface, additional temporary shock loss will be seen. To avoid damage to existing follicles, incisions should not be made too close to existing hair shafts and the angle of the recipient site must be parallel to the angle of the existing follicle. I will make an incision equal distance between two existing hairs

to prevent damage to those follicles. This makes placement easier as it reduces the chance of dragging existing hairs into the incision. If an existing hair is trapped under a graft, it can act as a slingshot, launching the graft out of the site when the hair is moved or combed. It is ideal to clear the area of existing hair shafts prior to placement to prevent their entrapment. Alternatively, trapped existing hairs can be removed after placement of the graft.

Some physicians use no depth gauge to limit the depth of their incisions. To prevent volumetric expansion correct recipient site depth is imperative. I place a few grafts on my finger then put the chisel-tipped blade I use next to the grafts to measure the length of the graft to determine the depth of the incisions. Grafts and individual follicles can vary, usually slightly, in length. Generally, I make the blade the length of the longest graft or follicle or 0.1mm shorter (when there is a lot of variability). After determining the follicle length, I measure it, and then set all new and/or different sized blades to this depth. A placement trial is done prior to making the incisions.

In general, the greater the angle of the hair in an area, the deeper the incision needed. While I don't change depth due to every small increase in angle, I do increase depth when transplanting into temporal points, side burns, eyebrows, mustaches, and other areas of acute angulation. Since placing is more difficult in these areas, I often increase width by 0.1mm to prevent trauma during placement.

To prevent volumetric expansion, correct incision width is as important as correct incision depth. Chisel point blades are preferable to spear point blades since they maintain incision width into the subcutaneous tissue and prevent compression of the bulbs. This can increase follicle survival and help prevent post-transplant kinkiness. Blades are cut from Personna™ double edge razor blades using the Cutting Edge™ blade cutter, which can vary the width by 0.1mm (Figure 10). The larger or more hairs per graft, the wider the blade used. I transplant only follicular units of 1, 2, and 3 to 4 hairs, and generally use three blade sizes increasing 0.1-0.2mm per graft size. For 1-hair grafts, I use 0.7-0.9mm-wide blades; for 2-hair, 0.9-1.1mm; and for 3to 4-hair grafts, 1.1-1.3mm. If a graft with the same number of hairs in it varies in size, two different sized blades can be used to accommodate those grafts. For instance, if there are big and little 1- and 2-hair grafts, a 0.8mm blade can be used for small 1-hair grafts, a 0.9mm blade for large 1-hair and small 2-hair grafts, while a 1.0mm blade can be used for larger 2-hair grafts. The middle sized, or flex blade, can be used for either 1- or 2-hair grafts at the discretion of the placer. In some patients, I will use up to six different blade sizes to perfectly accommodate all grafts.

Sharp point blade incisions narrow at the bulb level: chisels leave more room for the bulbs compared to the sharp points. I don't like needles because they weren't designed to make incisions, they were designed to make a hole in a vein or artery. The bevel causes unnecessary trauma.

Graft Placement Trials

No two patients' tissues are the same. To assess important variables and parameters, a trial of 10 or so recipient sites should be made and grafts placed. The perfect fit of the graft into the tissue can be determined, which will determine the success of the outcome. As little as a 0.1mm miscalculation can make a huge difference. It can be a nightmare to make 2000 incisions only to find the depth, width, angle, or spacing was miscalculated.

During a placement trial, the spacing of incisions is evaluated. The spacing, or distance, between incisions is extremely important. If incisions are made to close, popping during placement can occur, again, leading to RPT and decreasing yield. If one graft is extruded when an adjacent graft is placed, this is an ominous sign that the incisions are too close. When the volume of one graft causes the adjacent graft to come out, if incision spacing isn't increased, placers are in for a long, tedious day of repetitive placement that will result in decreased yield and, potentially, an unhappy patient. Follicular units are generally evenly spaced in the donor area. Therefore, when no, or few, hairs are present in the recipient area, I use a repeating diamond shape pattern with incisions evenly spaced. The even spacing of the incisions equally disperses any pressure created reducing the chance of popping.

A placement trial also assesses the "hold ability" of the patient's scalp skin or how well the grafts stay in the incisions and resist popping. The patient's inherent elasticity is the primary determinant of hold ability, but it can be affected by a variety of factors, including scarring, sun damage, and advancing age, all of which reduce elasticity and hold ability. Beware of patients with fibrotic skin in general whether from aging or systemic disease (scleroderma). My suspicion starts if, when I shake the patient's hand upon meeting, his hand is tight and fibrotic. We could be in for a long day. Hair shaft diameter is a determinant of graft size, the greater the diameter the larger the graft. If large grafts are placed into recipient sites made too small, the pressure on the lateral wall of the site can be transmitted to the adjacent placed graft causing it to pop. Greater than normal oil production from large sebaceous glands can cause grafts to be slippery, which will decrease the hold ability. Patients with facial acne scars from cystic lesions or with active acne should be suspect. Assistants performing strip dissection can alert the physician, large sebaceous glands can be seen with magnification during strip dissection.

Differential or Graded Graft Placement

All grafts with the same number of hairs are not equal. Differential or graded graft placement refers to the practice of examining each hair in a graft and each graft carefully, based on its structural integrity and the chance it will grow, then placing the highest graded grafts in the areas of greatest cosmetic priority. The placer must have the skill, experience, and desire to judge each graft and place it appropriately. I will start placing at the anterior or posterior edge of an incision size zone, then proceed in the opposite direction filling the sites consecutively like the advancing edge of a wave in that incision size zone. If a graft is deemed to be of lower quality, it is placed in an area of lesser importance. This requires skipping around or placing in multiple locations simultaneously. As an example, thinner, viable, intact, 1-hair grafts are placed in the front row of the hairline while thicker single follicles are placed in the second row. The best 2-hair grafts with thick, intact follicles are placed behind the 1-hair grafts in the thinnest areas and on the part side, the same with 3- and 4-hair grafts. Three- and 4-hair grafts are placed in the central frontal area to increase its density when space between existing hairs is present. Grafts of lesser quality are cosmetically hidden by being placed in areas of lesser cosmetic importance at the time of grading or set aside and placed at the

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end of the case. These areas include the non-part side and areas of greater, but in need of, increased density. Grafts containing different numbers of follicles and of differing quality are like colors on a palette, allowing the artist to shade areas of the work with different colors (Figures 1c and 1d).

Graft Placement Techniques

I prefer to hold grafts on the lateral aspect of the gloved index finger of my non-placing hand near the DIP (distal interphalangeal) joint. Approximately 10 grafts, in a bubble of holding solution, are held at a time as such. More or fewer grafts can be held on the finger based on placing speed. It is imperative not to allow grafts to become dehydrated. Other methods of holding grafts just prior to placement can be used including a finger cup.

I cannot overstate the importance of gentle handling of the grafts with forceps during placement. I gently grasp and gather the follicles at or below the dermal papillae with the end of the forceps at about a 45° angle to the hair shafts. It is preferable for those dissecting the strip to leave fatty tissue inferior to the bulb to grab, when possible, as opposed to grabbing the actual dermal papilla. With the graft between the forceps' jaws I find the opening of the incision with the tip of the forceps and gently slide in the tip of the forceps. If the proper angle is followed, the graft will easily follow the forceps. The feeling is similar to putting LegosTM together. When the pegs on two pieces are perfectly lined up, they slide together with a distinctive lack of resistance. If a graft is incompletely placed, a follicle or follicles not fully inserted, there will be an increase in resistance during placement and greater potential for popping. The most difficult move to learn is removing the forceps from the incision leaving the graft in place. I use a cotton-tipped applicator to hold the graft in place while the forceps are removed, then grasp the graft a little higher to insert more, then repeat as if climbing a ladder until the graft is in place. After the graft is placed, it can be adjusted to make it horizontal in relation to the scalp.

The epidermis of the graft remains approximately 1/2 millimeter above the epidermis of the scalp, thus acting as an important marker to avoid placing the top of the graft below the skin preventing ugly pitting or a depression in the scalp surface (Figure 6). If the grafts are placed too deeply, after healing, a deep pit can form that blocks the reflection of light creating an unsightly black hole (Figure 7) More subtly, it can look like the well or crater around the base of a tree after the snow melts around the tree trunk (Figure 8). This elevated epidermis



Figure 6. Immediate post-op



Figure 7. Pitting, compression

will slough after 7-10 days leaving the scalp surface smooth and unaltered. If the graft is buried into the dermis/subQ, or if one graft is placed on top of another in the same incision (piggy backing), an inclusion cyst or small abscess can develop. Isolated

inflammations, infections, or cysts usually don't effect growth and overall density, but multiple such lesions can reduce follicular yield. If the incisions are made too shallow and grafts left elevated more than that which can slough, a visibly bumpy scalp will be the result. Too shallow incisions can also lead to popping and subsequent RPT. Repeatedly jamming grafts into too shallow incisions may disrupt the cuticle of the hair shaft leading to post-transplant kinkiness (Figure 9). It is not uncommon to see multiple types of deformities in one patient due to improper recipient site creation and graft placement.

Grafts forced into incisions too narrow also can cause popping leading to RPT. A scalp surface abnormality called ridging, the formation of an elevated ridge, can occur sec-



Figure 8. Pitting, compression



Figure 9. Post-transplant kinkiness, compression, pitting, ridging



Figure 10. Chisel point cut-to-size blades

ondary to localized volumetric expansion of the scalp when grafts are forced into an incision that is too small (Figure 9). Compression of grafts larger than one hair can result when placed into too narrow an incision. Compressed grafts are unsightly as they stand out since they are denser than the surrounding naturally spaced follicles and have a tufted appearance. Grafts placed into incisions made too wide can fall out or can move around in the incisions resulting in mis-angled growth. After 10 incisions are made for each graft size, grafts are placed then removed and examined as a trial to determine if the incisions are too deep or shallow and/or too wide or narrow.

In the scalp donor area, the hair shafts exit the skin pointing inferiorly. As a result, the follicle's exit from the surface of a graft, either dissected from a strip or by FUE, will create an acute and obtuse angle in relation to the graft's epidermis. Grafts can be placed so the acute angle is facing anteriorly or posteriorly and vice versa for the obtuse angle. In general, the

acute angle should be placed forward or in the direction the hair is intended to grow (Figures 11 and 12). Grafts should be grasped by the forceps with the acute angle properly oriented and placed as such, if not, the proper position can be achieved by rotating the grafts during or after placement. After such rotation, be sure to check that the follicles are not twisted or distorted to prevent posttransplant kinkiness. Orienting the epidermis of the graft



Figure 11. Acute angle to the left



Figure 12. 10 days post-op, 1,600 FUE

perfectly horizontal with the scalp contributes to an unaltered scalp surface after healing.

The follicles in grafts dissected from a strip are usually encased in tissue (Figure 13). The entire graft can be gently grabbed and placed as a unit without damage. FUE grafts are generally less protected with less soft tissue between and around their follicles and therefore





Figure 13. Dissected graft—stained Figure 14. FUE graft—stained

more difficult to place (Figure 14). There is rarely fat inferior to the dermal papilla to grab with the forceps. In multi-haired FUE grafts, isolated, unprotected follicles often need to be grabbed by the forceps and gathered prior to placement. Placers need to be especially careful and gentle with FUE grafts to prevent trauma

and decreased yield.

The techniques described above have been used at my clinic to treat patients with no prior surgery (Figure 1), with prior unsatisfactory surgery (Figures 15 and 16), and using FUE (Figures 17 and 18).

Other techniques can be learned and successfully used to make sites and place grafts, including the stick-and-place technique. A variety of instruments can facilitate recipient site creation and placement, including mechanical implanters. Whichever techniques and instruments used, the basic theories discussed above apply.



Figure 15. Before: multiple prior minigrafts



Figure 16. 6 months after 1,600 strip grafts

Conclusion

In conclusion, recipient site creation and graft placing are often ignored, but certainly no less important topics for discussion. Producing the best results requires routine practice in all cases of measuring follicles, setting precise and customized recipient site depth and size, testing sites before and during recipient creation, careful graft selection, and atraumatic insertion. Important aspects include RPT, its recognition and prevention, and carefully matching the space created in the scalp with tissue volume added. FUE grafts are



Figure 17. Pre-op: 1,600 FUE grafts



Figure 18. 6 months post-op: 1,600 FUE grafts

commonly more difficult to place so new skills must be learned to place them, and differential or graded graft placement can be the icing on the cake for those who are looking for ways to get the best results for their patients. Preservation of follicles moved leads to preservation of donor follicles as fewer will be needed over the course of a patient's life. Great results lead to satisfied patients who will return and refer other patients.

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